

An A for Alexseal

ALTHOUGH ONLY A TWO-YEAR VETERAN of the yacht-paint industry, the new technology that Alexseal prides itself on seems to be a hit, according to the rave reviews it's received from clients.

Its parent company, German paint manufacturer Makiewicz, is a 100-year veteran of the paint industry and has developed technologically advanced products to protect machinery, automobile interiors and wide-body commercial airliners. Two years ago, the company branched out into the marine world with the development of Alexseal, incorporating the latest resin and UV filter technology in its formulas. The product is specifically designed for fiberglass, steel and aluminum yachts. The company claims that its product requires fewer steps, fewer coats for full coverage and is durable and repairable. www.alexseal.com

F.A.S.T Response from Zodiac

AFTER AN EXHAUSTING 2005 hurricane season, Zodiac is readying itself for potential trouble in 2006. The company has stocked up and reserved hundreds of inflatable rescue boats for hurricane-prone zones and has them on standby to ship within 48 hours of demand.

Additionally, Zodiac has developed a Flood Action Strike Team (F.A.S.T), a self-sufficient group of rescue volunteers who are ready to respond on short notice in an emergency.

For a limited time, Zodiac is offering a 10 percent discount and free training suitable for water rescue and recovery in the wake of a hurricane or tropical storm. www.zodiac.com



CUSTOM FIRE PREVENTION FROM KIDDE FIRE SYSTEMS

An engineered custom fire system for yachts under 100 feet is now a reality. "Traditionally, engineered fire protection systems have been designed only for large applications, so boats less than one hundred feet have had fewer options for customized fire protection," says Mike Donovan, business development manager at Kidde Fire Systems.

Unlike the smaller packaged fire protection units traditionally associated with recreational and light commercial vessels, the SBS System combines the fire protection capability of a fully engineered system with the ease of an automatic extinguisher. The company offers a high-performance, clean agent fire suppression with optimized fire detection, fire suppression agent distribution and cylinder placement. It also features a patent-pending thermobulb heat detector, developed to react to the elevated temperature associated with machinery space fire.

The SBS System series offers total flood fire suppression and discharges a gaseous clean agent into a protected space. Stored under pressure as liquid and released as gas, the agent combines with the air to create an atmosphere that rapidly suppresses combustion. The suppression agent is fast acting and safe for people.

The system is suitable for both gas- and diesel-powered vessels and is offered in two basic configurations: the Sentinel and the Sentinel PRO, both customizable for specific applications. www.kiddefiresystems.com



DOCKING PROTECTION

Reduce the possibility of damage to swim platforms while docking with the Aeré slender, heavy-duty flat fender that slips over the stern. The heavy-duty construction protects boats when docking stern-to and rafting stern-to and alongside.

The fender maintains its position and purportedly doesn't roll under or on top of the dock or platform. It's relatively thin, which does not impede stepping into the tender or other water craft from the platform. The fenders attach securely and easily with stainless steel "D" rings on each



end and a single edge that come standard with most models. Aeré flat fenders range from an eight-by-one-foot model to a 16-by-two-foot model. All fenders are eight inches thick and are available in dark gray with a black wear face. A new three-by-two-foot model is also in development. www.praktek.com

DYT Enhances Insurance Coverage

DOCKWISE YACHT TRANSPORT (DYT) is offering more insurance options to its transport clients. Each year since the start of its Cargo Insurance program in 2004, DYT has worked to improve the insurance program and has recently secured broader coverage for both the Marine Cargo and Liability programs in 2006.

In 2005, DYT's broker, Nausch, Hogan & Company, pursued underwriters throughout the industry with the objective of incorporating the Physical Damage coverage of a standard operating yacht into the DYT Marine Cargo program and expanding the current Riders Liability coverage to also include liability for the riders and crew (Protection and Indemnity) conditions.

The Marine Cargo insurance program now incorporates broadened coverage that includes machinery damage during loading and unloading. Additionally, all yachts booked with DYT now have the option of purchasing port risk coverage (up to \$10M USD) for minimum 30-day periods. This option is beneficial for yacht brokers who purchase a yacht in one location and transport it via DYT to its final destination.

Marine liability insurance has been added to provide all yacht owners, throughout the world, up to \$10M of protection and indemnity coverage extending to and including crew.

DYT provides the current comprehensive coverage at no extra cost to the yacht owner. www.yachttransport.com